PCS

PROJECT CONSULTANCY SERVICES

Your Partner For Project Success

www.projectconsultancyservices.com

PROJECT CHALLENGE

Don't Be a Statistic

Over 50% of all projects fail due to technical or managerial competency gaps. (Project Management Institute 2018)

What We Do

PCS provides expert talent on-demand.
We source, train and deploy qualified local or remote project specialists to your company.

We give you the peace of mind to complete your projects on schedule and up to standard every time.

Experience the PCS difference...

Fast, Hassle-Free Onboarding
Unlike most outsourced talent providers, we don't enforce a "minimum" duration in our contracts. Regardless of your project's duration, from a few days to several months, our pool of pre-qualified, enthusiastic professionals stands ready to initiate work immediately.

Project Guidance from Experts
At PCS, our commitment to excellence means that our project professional's benefit from ongoing mentorship and support from our seasoned experts. This proactive approach not only streamlines the learning process but also empowers you to prioritise and address your internal objectives.

Jonathan Falade

Principal Consultant

PRINCE2 | ITIL | Agile | MBA | Scrum | GDPR | CompTIA A+ | Security+

Jonathan is a people-centric IT Project leader passionate about developing project talent and delivering excellence. Throughout his career, he has built domain expertise in Microsoft Stack, PowerBI and AWS. He has led projects for respected organisations such as Lloyds Banking Group, Nationwide Building Society, AstraZeneca, Smith & Nephew, United Utilities and PZCussons.

15+ years of project leadership experience spans IT infrastructure, relocations, application development and integration, system/cloud migration and SaaS. As an IT Transformation and Change Management expert, he provides analysis of fault lines and re-engineering resources, processes, and systems to drive efficiencies. Along with his senior instructors, Jonathan delivers project training monthly to emerging PCS talent. He has developed a practical framework for assessing their capability and performance.
Jonathan prides himself on PCS' technically astute and flexible approach, ensuring that clients' unique project resourcing requirements can be met without compromising service delivery standards.

Is your business evolving faster than you can grow your team?
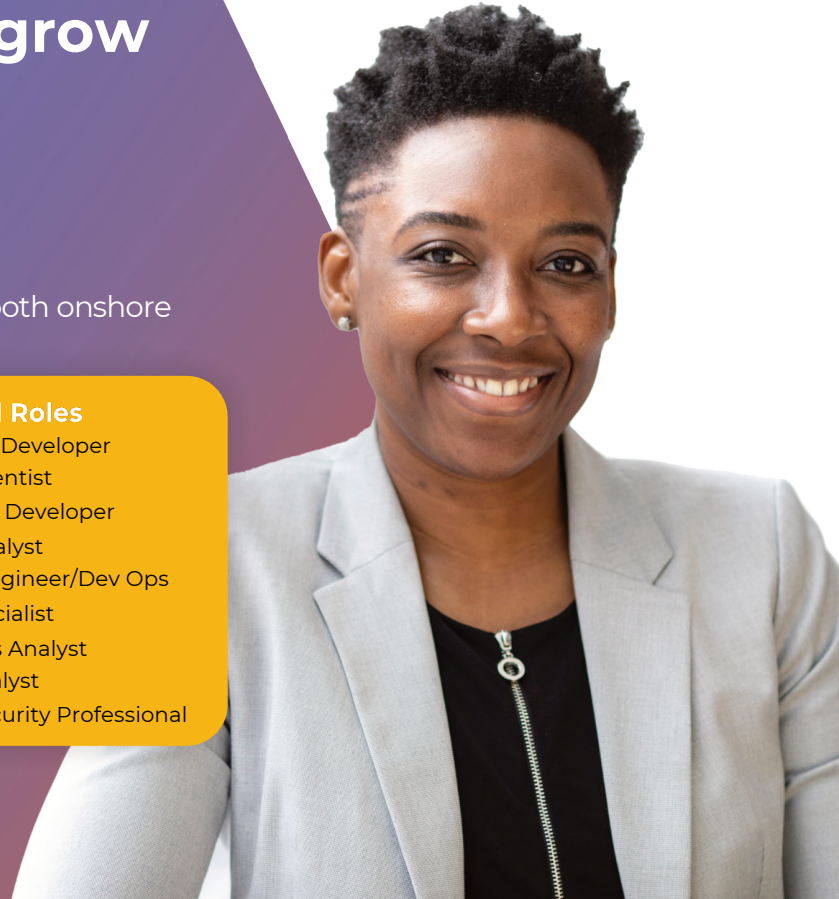
Scale Your Organisation's Capabilities

We will help you close the gap and provide both onshore and offshore resources.

Management Roles
- SCRUM Master
- Product Owner
- Product Manager
- Project Manager
- Transformation Lead
- Change Manager
- Change Specialist
- Project Coordinator
- Business Analyst

Technical Roles
- PowerBI Developer
- Data Scientist
- Software Developer
- IS/CS Analyst
- Cloud Engineer/Dev Ops
- SAP Specialist
- Solutions Analyst
- Data Analyst
- Cybersecurity Professional

Resource Profile

Management Resource

Qualifications:

University Degree, Masters Degree, Professional Certificates

Skills:

Leadership

Communication

Decision Making

Problem-Solving

Strategic Planning

Financial Management

Human Resource Management

Project & Risk Management

Time Management

Technological Skills

Technical Resource

Qualifications:

University Degree, Professional Certificates

Skills:

Technical Proficiency

Problem-Solving

Analytical Thinking

Detail Orientation

Adaptability

Project Management

Communication

Teamwork and Collaboration

Creativity and Innovation

Continuous Learning

Save Time & Money

Our customers save up to 25% on their project staffing costs.

On average, it takes a minimum of 6 weeks and a minimum annual salary of £84,000 per year to hire a project specialist.

Conventional Way

| Job Advert/CV Review | → | Interviews | → | Resource Onboarding | ❌ |

← 6 weeks →

PCS Way

| Sign Supplier Agreement | → | Request Resource | → | Resource Placement | ✅ |

← **72 hours** →

By working with us, you can save up to £21,000 per annum.
We reduce the time you spend recruiting and offer our services at competitive rates.

The Shift to
On-Demand Talent

A Comparative Study: Role Costs vs. Savings

Traditional hiring:

Fixed costs and long-term commitments.

On-demand talent:

Flexibility, specialised skills, and cost efficiency.

On-Demand Talent in Project Management

Cost Analysis

Traditional Hiring

Annual salary for PM:	**£90,000**
Training benefits, and overhead:	**£25,000**
Total:	**£115,000/year**

On-Demand Talent

Project-based hiring for specific PM roles:	**£60,000**
Training benefits, and overhead:	**£0**
Total:	**£60,000/year**

Net Savings: £55,000/year

Projects Benefiting from On-Demand Talent

System Upgrades	ePOS deployment
Cybersecurity Audits	IT Infrastructure
Software Development	M&A Projects
App Development	Change Projects
Tech Support Roles	Data Migration
QA Testing	Datacentre Builds
Market Research	Cloud & Data Migration
Product Launches	Windows Deployment/EUC

The Value and Efficiency we create for you

Pay-Per-Project
Only pay for the duration

No Long-Term Commitments
Avoid costs associated with long-term contracts or severance.

Reduced Overheads
No need for office space, equipment, or additional software licenses

Specialised Expertise
Access top-tier talent for specific projects without premium long-term salary commitments.

Operational Efficiency
Streamline operations by hiring talent only when needed, reducing idle time costs.

Budget Flexibility
Allocate funds to critical areas by saving on fixed salaries and benefits.

Risk Reduction
Minimise financial commitments, allowing for better adaptability to market changes.
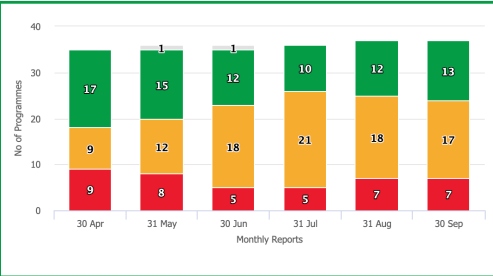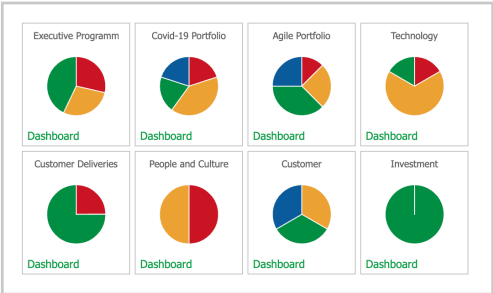
Quick Market Entry
Rapidly initiate new projects without the delays of traditional hiring processes.

We are experts in Portfolio Management and Optimisations

Kivue

Innovative

Perform is an online cloud-based project portfolio management tool that offers immediate, concise, visual portfolio performance insights and escalations.

Transforming Global Technical Support

Our offshore technical support solution guarantees significant revenue and margin gains for Global Partners.

PCS brings a transformational global offshore technical support solution for organisations in various sectors of the Global Market.

Our approach is to help global brands improve customer experience and grow whilst we unlock value and enable them to achieve their ambitions.
We choose to build bespoke for each of our partners to ensure the undiluted translation of brand, values, and culture in each operation.

By providing a service that is the catalyst for digital transformation within your organisation, we can offer industry-leading speed to resolution.

INCREASING

- First contact resolution
- Speed to resolution
- Customer satisfaction
- Net promoter score
- Customer lifetime value

REDUCING

- Contact volumes by >20%
- Average handling by >30%
- Unnecessary engineer appointments
- Equipment returns & replacements
- Customer churn

Global Technology Support Partner

Our approach is to help global brands improve customer experience and grow whilst we unlock value and enable them to achieve their ambitions.
We choose to build bespoke for each of our partners to ensure the undiluted translation of brand, values, and culture in each operation

- **Transform your digital CX:** By providing a service that is the catalyst for digital transformation within your organisation, we can offer industry-leading speed to resolution.

- **Empower your Customers:** Creating a contextual understanding of customer needs and knowledge built through self-service and CX optimisation.

- **Significantly reduce costs:** Drive cost out of your business by uplifting self-service resolutions, dramatically reducing AHT and volume demand, automating complex processes and reducing churn whilst increasing share of wallet.

Work With Diverse Talent

What Our Clients Say

SHARPSHOT

It was above expectation; PCS were just entirely on it. They knew precisely the resource issue before we even brought it to them. PCS has been great to work with, it's been a real collaborative relationship. They have shown professionalism, dedication, and passion for the resources they bring to the projects.

Bolaji O

Calyx Drinks

As an early adopter of PCS, it has been great to repeatedly see how seamless and fast the process is when finding a quality resource. PCS has allowed us to go from strength to strength over the past couple of years to deliver projects on time compared to our old recruitment process that was left miles behind. It's a great one stop shop for many professional project resources.
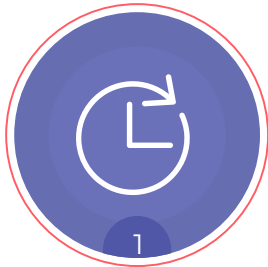
Raphael O

DEC DYNAMIS EDUCATION CENTRE
Gaining Through Training

PCS did an impressive job listening and understanding our need for a specific IT Technical Project Manager to empower the team and hit the ground running. They saved us time and money by taking away the stress of going through CVs and conducting interviews.
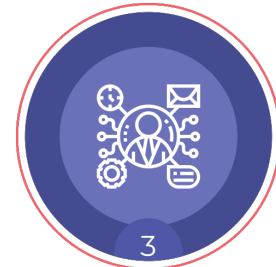
Joel I

Why PCS?

1

Quick turnaround
times

2

No minimum
commitment & low
rates

3

Resources
supported by
experts

Q&A

Need talent for an active project?

Interested in learning more about our services?

Get in touch today.

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