

### THE UK'S LEADING INDEPENDENT SHOW FOR PROJECTS, PROGRAMMES, PROCESS & RESOURCE MANAGEMENT



## QEII Centre, London 27 April 2023

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## Deal with conflicting priorities, become a confident project leader and drive effective change

with books from Kogan Page



# WELCOME

We are delighted to welcome you back to the QEII Centre for the spring edition of Project Challenge. This is the first event Abacus has run and we'd like to thank Richard White for his support in staging it and, of course, our sponsors for their help in making it happen.

As many organisations are taking a close look at what they need to survive and thrive in a post-Covid and post-Brexit world, project management is central to delivering on those ambitions.

We're delighted that we've got a stellar lineup of speakers for you, with an impressive wealth of experience and knowledge to share. As always, project management skills and tools are of ever-increasing importance, and no more so than during challenging times. The efficient use of resources, money and time matter more than ever before and we're honoured to have the leading market suppliers and thought leaders here for what we hope will be the strongest show yet.

Whether your priority is learning and development or networking with sector leaders or finding the right tools and suppliers for your current challenges, we're confident that you'll come away with fresh perspectives, new ideas and maybe even some new friends.

Thank you again for joining us today and may I wish you every success in the future.

Greg Ward Event director

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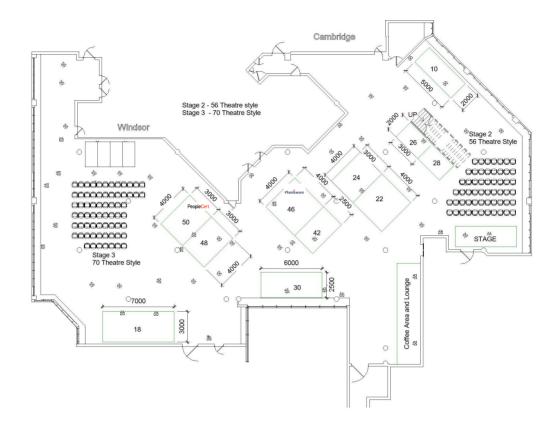
Association for Project Management



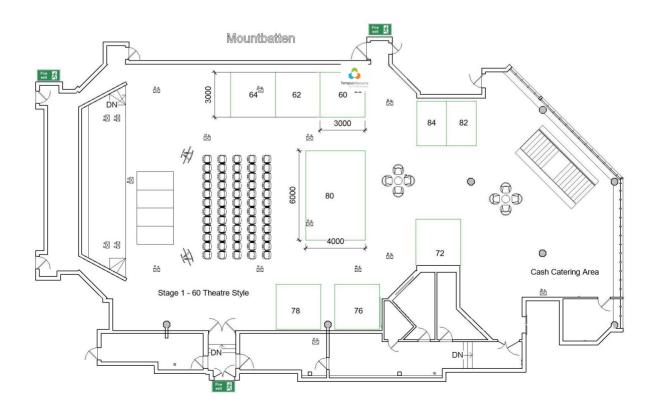


## Floor 5

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## Floor 6



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## Stage 1 - CASE STUDIES

9.45am Unlocking the potential of power skills: How effective communication and collaboration can drive organisational change

#### Ranjit Sidu, Founder, ChangeQuest

In this session, Ranjit will delve into the crucial role of effective communication in driving organisational change. Ranjit will tackle the challenges of communication with stakeholders during projects and change, which can often be amplified by virtual or hybrid working arrangements. It can be tempting to sidestep difficult conversations with upset stakeholders and disgruntled customers, especially when facing tight deadlines and daily pressures.

Attendees of this session can expect to receive valuable tips on how to be proactive in engaging with stakeholders and adapt their communication approaches depending on where stakeholders are in the project lifecycle and change journey.

This session will be interactive and practical. Attendees can expect to deepen their understanding of the critical role of communication in driving organisational change and leave with practical ideas about how to apply these in their own work. Get ready to share your experiences and participate in an engaging session!

#### 11.00am Improving strategic flow and flexibility through resource planning

#### Greg Bailey, Vice President Resource Management, Prosymmetry

Adapting strategic delivery at speed requires a real-time understanding of how proposed work will affect talent capacity, financials, interdependencies, and portfolio governance guardrails. This session will review how the SMART<sup>™</sup> planning cycle can continuously optimise value delivery flow, adaptability, and talent retention for any hybrid, agile, or waterfall portfolio of work.

#### 12 noon Delivering objectives with Viva Goals and Project For The Web

#### Lester Lovelock and Kat Beedim, CPS

Join Lester Lovelock and Kat Beedim as they explore the seamless integration of Microsoft's Viva Goals with Project for the Web to drive objective alignment and strategy execution. Both experts will highlight the importance of aligning organisational goals and individual objectives with the project plan to ensure successful project delivery, delving into how Viva Goals enables effective goal-setting and progress tracking, while Project for the Web provides a flexible and agile project management platform. The seamless integration of Viva Goals and Project for the Web helps organisations follow the golden thread from operational project delivery to strategic objective tracking.

## **STAGE 1 - CASE STUDIES**

#### 2.15pm Neuroscience for project success

#### Carole Osterweil, Transformation Coach and Author, APM

Project success hinges on how we handle 'the people stuff'. Yet most of us can't really explain 'why people behave as they do'. Known for bringing an understanding of how the human brain works to the worlds of project management and business transformation, Carole's on a mission to make the invisible dynamics which get in the way of delivery more visible – so we can do something about them.

In this interactive session, she will draw on material from her latest book, Neuroscience for Project Success. You'll come away with a clear understanding of how the human brain works and new insights into you, your projects and your decision-making.

#### 3.15pm What is risk management?

#### Filipe Passos, Defence Project Controls Lead at Tetra Tech, A Cost E

What is risk management? How can you correctly identify, assess and evaluate risks? What do we do with the schedule and cost when these have been evaluated? How does optimism bias play a big part in this?

How do I monitor and control risks as projects develop? What are the benefits of risk management? Answers to all these questions will be covered in the presentation from a risk expert who is both passionate but also keen to upskill those less knowledgeable.

#### 4.15pm The truth about benefits realisation

#### Nick Dobson, Consultant at CITI, CITI Limited

This insightful session will look at how stating benefits for projects and programmes is relatively easy. Claiming benefits may be a little bit harder, but is still done with gusto. The biggest challenge is realising benefits – demonstrating that the benefits stated or claimed are really materialised.

To be able to demonstrate benefits realisation, the benefits must be measurable. A distinction has been made between financial benefits, which have been described as 'hard' or 'tangible' (measurable) and other benefits, sometimes viewed as 'soft' or 'intangibles' benefits such as 'customer satisfaction' and 'employee satisfaction'. All benefits need to be measurable and the CITI categorisation scheme for defining and monitoring all benefits will be presented.

## Stage 2 - LEARNING AND DEVELOPMENT

#### Sponsored by PeopleCert

#### 10.15am The dos and don'ts of successful PPM tool implementation

#### Gero Renker, Founder, Program Framework

If your organisation is looking to deploy a Project Portfolio Management tool, or if you've got one deployed that isn't quite delivering on its promise, then this session is for you! With a background of 20 years in the PPM space, Gero will share the essence of Program Framework's experience in implementing PPM solutions for hundreds of organisations across all sectors. Covering the full journey from business case and tool selection to implementation and ongoing adoption, get some real-world pragmatic advice on what you can do right from the start, and what traps to avoid. Some of the topics we will discuss:

- How you can tell that you need a PPM tool
- What not to do when you're initiating the implementation project
- Real-world advice for successful user adoption
- Principles for long-term success

There are many ways of getting it wrong – join this session to increase your chances of getting it right!

#### 11.15am Between shadow of the past and future: Projects in context

#### Mohamad Tannir, Project Manager and Product Owner, Counterpart

Projects are unique and time-bounded. Unlike day-to-day work they share salient characteristics that make managing them different from managing other business-asusual kinds of work. In this presentation we will be talking around the different theoretical concepts that underpin project management today. From the Four T's (Time, Task, Team, Transition) to complexity and uncertainty, we will address their need for organisations and their common challenges. Further we will discuss the key factors to take into consideration in ensuring the successful delivery and outcomes of such projects.

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#### 12.15pm Workforce agility starts with understanding capability

#### Tony Martin, Managing Director, Comaea

With employee upskilling on the agenda of every organisation, come and hear how some of the largest and smallest organisations are using a structured skills approach to effectively match project manager competence to project risk, through a licence to manage approach. From the UK Government Infrastructure and Projects Authority to the global reach of SNC-Lavalin, both public and private sectors have benefitted from a similar approach. To enable workforce agility you must first understand the capability of your project manager. So in this session you will hear how we enable more than 30,000 project professionals to manage their skills and provide organisations, and their customers, the assurance that competent project managers are delivering their projects and programmes. The next release of Comaea is just around the corner and includes a fantastic new mobile and desktop interface to provide a great user experience and drive up engagement from individuals and managers. Join Tony and discuss the nextgeneration skills management solution in the palm of your hand.

#### 1.30pm Embrace your adaptive career: redefining success in project management

#### John McIntyre, Founder and CEO, HotPMO

Discover the benefits of embracing an adaptive career in the rapidly evolving project management landscape. Learn how to redefine success by focusing on personal values and unique strengths. Gain practical tips for continuous learning, skill development and building resilience. This engaging talk will feature real-life examples of professionals thriving in their adaptive careers. Join us to unlock your full potential and achieve personal and professional success in project management.

#### 2.45pm Get qualified: Prince2 VS APM Project Management Qualification Paul Bradley, Managing Director, SPOCE Project Management Limited

With so many qualifications and approaches in the market, which path should I take? The answer often depends on the organisation you are working for or the industry sector you are in. If you find yourself caught between choosing PRINCE2 and APM then your research will tell you that "PRINCE2 is a process-based method and APM is based on a body of knowledge." So, what does that mean exactly? In this presentation, leading project coach Paul Bradley will explain the similarities and differences between these two project management approaches.

## Stage 3 - MASTERCLASS

#### Sponsored by Kogan Page

#### 10.45am The three critical skills you need to manage multiple projects

#### Elizabeth Harrin, Director, Planisware

Sharing the skills you need to get your to do list under control so you can spend less time juggling and more time moving your projects forward. Including the five things that make managing multiple projects different to just leading one project, methods for managing your time across multiple projects; the best way to sequence your projects; and the one thing that's killing your comms and what to do about it.

#### 11.30am Integrating Project for the web into a PMO and COE with BCUHB

#### Sam Whitehouse and Sam Graber, CPS

Join CPS to understand how the Betsi Cadwaladr University Health Board (BCUHB), integrated Project for the web into their emerging PMO and centre of excellence to implement transparent project standardisation – maximising benefits for patients while prioritising projects. Sam Graber and Sam Whitehouse will highlight BCUHB's need to carefully consider the financial implications of any project and the importance of getting value for money from a corporate perspective.

#### 12.30pm First you took your data to the cloud, now get rid of your legacy systems

#### Veijo Hytti, CEO, Keto Software

Once upon a time, organisations moved their data from local systems to the cloud. Now is the time for organisations to get rid of their older legacy systems to move to a modern no-code platform. In this presentation, Veijo Hytti, will explain about how and why organisations are now moving out of old outdated legacy tools and into modern no-code platforms. Older legacy systems typically are either broad but shallow, or are so complicated and difficult to use that the only time people actually use them is in a rush at the end of the month before reporting. Modern no-code solutions offer a new way, combining all the functionality you demand with flexibility and scalability to be easily updated as the needs of your organisation change over time.

## Stage 3 - MASTERCLASS

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#### **1.30pm Executives are people too: What execs want from PMOs**

#### Stuart Easton, CEO & Co-Founder, TransparentChoice

Executives are frustrated. They just want to have their strategy executed. PMOs are frustrated. "The business" keeps changing its mind about what it wants, doesn't understand project management and doesn't turn up to governance meetings. Generally, frustration stems from unmet needs on both sides. In this session, we'll explore those needs and will put forward actionable recommendations that will help transform your relationship with executive stakeholders.

#### 2.30pm How does the target operating model adapt with the pace of transformation?

#### Helen Winter, Management Consultant and CEO, Kogan Page

External factors and the fast pace of technology mean organisations must adapt their strategy to continue to add value. Any significant change means the operating model needs to align. This presentation will cover factors that influence a target operating model and techniques companies can adopt to keep up with the pace of change.

#### 3.30pm Next-generation change management

#### Ket Patel, Collaborations Lead, Change Management Institute

For a long time change management has been seen by organisations as nice-to-have and heavily process focused. However, in recent years there has been a wider awareness of the benefits for tackling large-scale and business-critical changes. A new set of skills are emerging that practitioners will need to develop to truly adapt to and support organisations.

The Change Management Institute has been looking at the trends and observations that have emerged as a result of the pandemic. The Institute has been working with practitioners to understand what these findings mean for the skills we will need to develop to be ready to support organisations. This session will see some of the findings from market research regarding change management evolution. The researchers will also share areas for practitioners to consider in their own development in readiness for the future of change delivery.

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### AACE International - Region 9 - Europe & Africa



AACE International is a 501(c)(3) non-profit professional association serving the total cost management community since 1956. AACE International has provided its members with the resources they need to enhance their performance and ensure continued growth and success. With over 8,000 members worldwide, Our members include total cost management professionals in disciplines such as cost engineering, cost estimating, planning and scheduling, decision and risk management, project management, project control, cost/schedule control, earned value management, claims, and more.

Web: https://web.aacei.org/

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CITI encourages, enables and supports organisations and their leaders to deliver valuable and robust change through effective decision making and good practice project delivery, creating and influencing an agenda to deliver projects for an ethical and sustainable future. We're proud to be recognised as a thought leader, challenger, enabler and partner of choice for delivering impactful change within project communities by taking it 'beyond method' with our coaching, courses and consultancy. We also have longstanding partnerships with accrediting bodies such as APM, APMG, AXELOS (Peoplecert), ILM, LPI and others.

Tel: +44 (0) 1908 283 600 Web:: citi.co.uk

### COMAEA: STAND NO. 62

Comaea is a cloud-based competency management system used widely across government and private sector. More than 20,000 project professionals use comaea to help baseline their skills, develop their career and linked to targeted learning and development activities.

Organisations use comaea to understand capability and match PM competence to project risk, through a licence to manage approach. Come and see us or visit our website for more information and ask about the brand-new version launching this year on mobile and desktop.

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#### CORA SYSTEMS: STAND NO. 28

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Cora Systems is a worldwide leader in providing strategic portfolio and project management solutions to global organizations. Cora provides the power of predictability to large enterprises that manage multi-year projects within high value supply chains by connecting complex ecosystems, streamlining processes and centralising data to deliver the complete control, governance and insight required to track performance and protect margins, effortlessly. Trusted by the world's most sophisticated organisations, delivering missioncritical solutions to sectors including manufacturing, aerospace and defense and engineering and construction. Cora is renowned in the industry for its successful, large-scale roll-outs for companies such as Allergan and Honeywell.

#### COUNTERPART: STAND NO. 72

## 🔁 counterpart

Counterpart provides software solutions to optimise operations, improve efficiencies and save money, to enable your business to reach its goals. Counterpart Insight™ our Work Management platform delivers productivity through innovation and gives you cloud based software solutions to optimise operations, improve efficiency, regardless of any formal project management training.

This includes; transparent reporting, resource management, budget tracking, project management and task management. Counterpart enables improved collaborations across multiple teams and projects.

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We help organisations unlock the potential of the Microsoft cloud to digitally transform, achieve more with less and utilise what is already available.

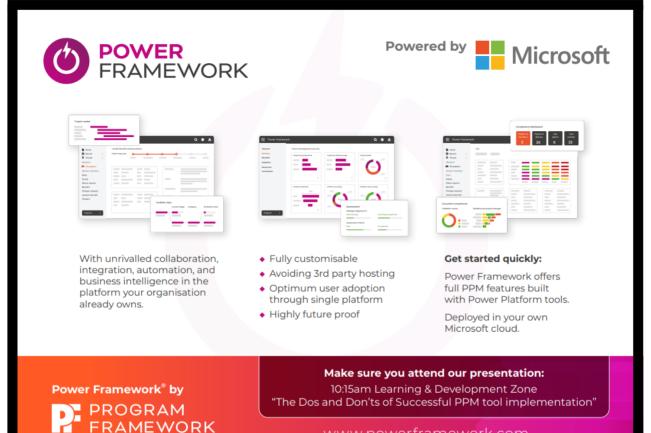
Overcoming the most complex challenges with our bespoke solutions to deploying our solution accelerators in days, our award-winning team apply their extensive industry knowledge to create solutions to meet your and your organisation's needs. Join us on Stand 48 to see how we can help you reach new heights with our PPM solutions.

Web: www.cps.co.uk

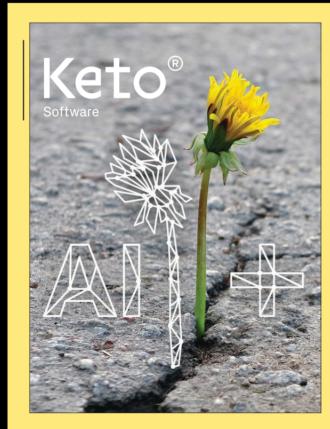
#### ICOTECH SERVICES: STAND NO. 10



iCoTech Services is a revolutionary Project Portfolio Management Partner utilising experience from it's Executive Leadership Team to deliver cost effective Project Services and solutions. With our PPM solution – iCoPlan, you'll have a single solution to track all types of projects with dynamic reporting, giving you visibility of all projects across your organisation and aligning them with your strategic direction. As organisations go through large transformational projects; processes, controls, and project management solutions are essential. iCoPlan provides the transparency and governance you need to ensure your projects are successful, while also helping you to focus on spending your budget appropriately.



www.powerframework.com



#### **Keto Software**

is a Finnish no-code platform that offers a comprehensive Strategic Portfolio Management tool called the Keto AI+ Platform. With advanced analytics, no-code process modeling, and a secure enterprise cloud platform, the platform provides organizations with a comprehensive solution for managing their strategic initiatives.

The Keto AI+ Platform includes features such as Strategic Insights and Reporting, No-Code Process Modeling, and an Enterprise Platform. The platform provides users with in-depth strategic insights and reporting through stunning infographics and advanced analytics, as well as many Portfolio features that facilitate portfolio funnel lifecycle management. The no-code process modeling engine allows users to control strategic initiatives' flow and access data from various sources. The Enterprise Platform offers a variety of features to enhance the UX, including auditing, history tracking, and logs that showcase the strategic initiative's evolution throughout its lifecycle.

With its intuitive user interface, powerful reporting, and user-friendly features, the Keto AI+ Platform is the ideal choice for organizations seeking to enhance their Strategic Portfolio Management capabilities. Keto Software is proud to be a pioneer in strategic portfolio management for innovation and development, and its platform is used by leading businesses and government bodies in Finland, UK and around the world.

#### KETO STAND NO. 18

Keto Software

Strategic Portfolio Management Software for Innovation and Development, Made in Finland for Humans. KETO means "Meadow" in Finnish.

Keto Software helps you manage your strategies, OKRs, ideas, projects, portfolios, risks, resources and much more in one place to create something amazing; like collecting flowers from a meadow to make a beautiful bouquet.

Our modern no-code platform means that it can be easily configured to your requirements now and then be changed as they change over time, saving you time and money. As we say: if you have a plan, let it bloom!

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#### KOGAN PAGE:



Kogan Page is a leading independent publisher of award-winning business books from global experts, academics and specialist professionals, helping organisations and individuals thrive in the evolving business world.

With books in a variety of areas such as project management, leadership, risk and data management, sustainability, finance and more, we are committed to publishing industry-leading content that is accessible to all readers.

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Ninth Wave's SmartCore solution is a proven web-based management support system. Customers use SmartCore for a range of applications, including programme, portfolio, project, risk, resource, asset, fault and document management.

SmartCore is entirely configurable via the web browser to meet a wide range of needs. It provides a shared environment for thousands of users, integrates with a range of other applications, and offers powerful and flexible dashboards and reports. SmartCore provides a tried-and-tested solution that can rapidly be configured by to meet current and future requirements, delivered and supported by a skilled and experienced Ninth Wave team.

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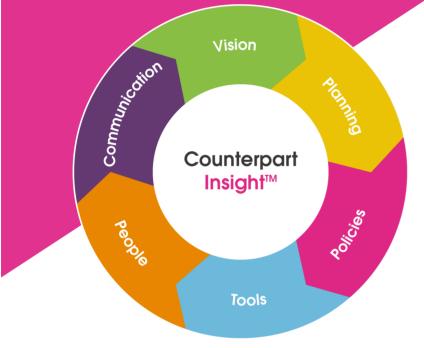
Operating across 200 countries and in 25 languages, PeopleCert enables professionals to realise their life ambitions through learning.

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Counterpart's unique PPM platform is easy to use and helps break down barriers, facilitate collaboration and gives your team access to the information they need to work more efficiently. This allows your projects and initiatives to stay on track and be delivered on time.

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Optimise your resource and time management processes with our intuitive PPM platform. Counterpart Insight enables businesses to manage their resources more efficiently with our intelligent resource scheduling, and powerful resource management which deliver exceptional results.

#### Get project management experts on your side with Counterpart Insight

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## Planisware

Planisware is an independent software vendor dedicated to project and portfolio management since its creation in 1996. Recognised as a leader by Gartner and Forrester, Planisware makes the most of its 25+ years of experience to deliver cloud solutions with built-in industry best practices hosted on ISO 27001 certified SaaS platforms.

From San Francisco to Salford, 600+ Planiswarians share their expertise with our customers to help them turning their vision into reality.

Tel: 0161 240 9180 Web: www.planisware.com

#### PROGRAM FRAMEWORK: STAND NO. 28

PROGRAM FRAMEWORK

If your organisation deployed Microsoft cloud, then you should put this platform to work to support your Project Portfolio Management processes rather than adding 3rd party PPM tools. This is the Program Framework focus: helping you to transform PPM with the help of Microsoft tools like those in the Power Platform (Power Apps, Power BI, Power Automate), Microsoft Teams and Project. Our solution Power Framework is built in the Microsoft cloud and deployed in your own Microsoft tenant.

Results: Increased strategic alignment of your portfolio, enhanced team collaboration and task management, pragmatic resource and financial management and many other benefits.

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Web: wwwtrainingbytesize.com

#### SPOCE: STAND NO. 82



SPOCE is a global leader in delivering best practice project, programme, risk and agile management training. With 30 years' ex perience, SPOCE is the longest-standing accredited company in this space, delivering the very first world-leading project and programme management courses such as PRINCE2®, MSP®.

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With Planisware software solutions, your organization can:

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By integrating planning, people, and processes on a single platform, we help business leaders make data-informed decisions to increase portfolio value, reduce operational inefficiencies, and improve your return on investment.

Gartner. Planisware is recognised as a Leader in the 2022 Gartner® Magic Quadrant™ for Adaptive Project Management and Reporting

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O R

Since 1996, Planisware has been a global provider of PPM software solutions, dedicated to helping customers drive strategic and innovation excellence, make confident business decisions, and increase

Today, over 1,000 organizations worldwide rely on Planisware solutions to manage their projects, resources, and portfolios.

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